

E.C. HILSCHER

Construction Company

2 October 2015

ACME Panel Company
1905 West Main Street
Radford, VA 24141

Re: Your Larger Press

Will:

We have done a few jobs together over the past couple of years and I certainly hope we will be doing a lot more in the future. I just wanted to let you know we are very excited to hear that you all will soon have a large press capable of producing 8' x 24' panels.

To date, we have used your blank panels to for numerous small remodeling jobs with great success. The largest was a third story attic to master bedroom conversion in DC where we tore off the back half of the roof and then popped up a rear wall and low-slope roof – all in one day using a scissor lift as an elevator! The smallest was using two panels to create a box window seat. Made the box on the ground and set it in place like a large window frame. Simple. We have also “framed” an entire 2200 sf house (walls and roof) with a precut package you all supplied.

Working with you to price and engineer the package has been pleasant and, actually, pretty simple. Your panels have always been consistently well made and, when precut, the fit has worked well. Okay, maybe a “hitch” or two, but easily worked out especially when we can easily call and get support from you and Kevin. Plus, it is so cool that you are a “Made in Virginia” business.

But, I will say, when we needed to, we used other companies due to the fact that they could produce the larger panels. So it is really great news that we will soon be able to get your service and product in the larger panel format.

Let me know as soon as the press is on line and the panels are available for shipping. I already have a project in mind.

Sincerely,



Eric C. Hilscher
President
Cell: 540-974-2855